

Equiptovation™ Today

The Latest, Hottest, Newsbreaking Innovations in the Space Utilization Industry

Equiptovation Idea 360



When Du Pont Medical Products World Headquarters consolidated facilities, they looked to Equipto to maximize space.

Du Pont Medical Products Division Maintains Quality Edge with Equipto

Du Pont: The company name alone generates instant recognition. Maintaining such a competitive edge in the marketplace requires uncompromising insistence on quality. And that made Equipto a natural choice to maximize space in a facilities consolidation at the company's Medical Products World Headquarters, Glasgow, Delaware.

Du Pont personnel were already familiar with the mobile aisle concept, which was used in the

company's filing system. When the time came to revamp the maintenance department of the Medical Products Division, the high-priority item on the shopping list was mobile shelving that could hold plenty of weight.

Du Pont did its homework, researching many alternatives. Ultimately, Equipto got the nod because they distinguished themselves by what they could do with their Equiptovation™ capabilities, using Equipto products for innovation.



Equiptovation™ helps Du Pont maximize their space with the versatility of V-Grip™ shelving, racks and drawer choices.

For instance, on top of the mobile shelves, they utilized the full 8-foot ceiling height and turned that area into usable space.

Equipto's ability to provide drawers, shelving, doors, bulk racks and so on—all custom-designed to Du Pont's needs—distinguished them from other companies.

Division personnel considered utilizing existing shelves and simply putting the system on carriages. But after learning more about the versatility of Equipto's product line, Du Pont chose to revamp the space using all new equipment.

"The design flexibility was what convinced us," says Thomas Gentilucci, Senior Engineer in the Medical Products Division. "We could easily add on to the system, secure certain areas and customize the basic design."



Thomas Gentilucci, Senior Engineer for the Medical Products Division, looked for a mobile aisle system that could have products added to it. He found it with Equipto.



The optional ramp meets ADA requirement and ensures easy accessibility for all employees.

Once Equipto started talking about the V-Grip™ system with Du Pont, they could prove the versatility of their shelving line. It made a big impression. Du Pont learned that they would have the flexibility to add drawers, bulk racks, shelving, dividers, bins and other accessories to further maximize the space. Equipto V-Grip has the ability to interchange so many components.

Specially designed ramps extend beyond the mobile system; these are long enough to form a gradual incline so carts can be easily rolled in and out.

The "innovation" aspect of Equiptovation meant taking a fresh look at the available space. Equipto took the whole room into account and combined the mobile shelving with fixed shelving against the walls. They maximized every inch.

"Timing became more crucial as the installation proceeded," recalls Kim Shelton, Customer Service Representative for Fairmont Supply Company, the distributor involved in selecting Equipto for the project.

"There was pressure to make sure the system was always 'up' as parts were coming in," she says. "Workers had to have quick access to the parts."

"When Du Pont's needs arose," says Shelton, "I did research into shelving and mobile systems and found out about Equipto. As they say, the rest is history."

Shelton appreciated the working relationship that developed. "Equipto was good to work with: always positive, yet never hesitant to say honestly how much time it would take to accomplish something. You don't get that kind of candor with

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The rugged, durable construction of Equipto products enables them to be used in the cold room at Du Pont.

everyone, and I respect that in a manufacturer: Equipto always met their projections too."

You might say that it all involves going beyond the call of duty. Comparing Equipto to other manufacturers, a spokesperson for Du Pont said,

"When it comes to mobile shelving, you're right up there—but you can do so much more with Equiptovation™ components." That really sets Equipto apart from the rest.

Call 1-800-323-0801

**EQUIPTOVATION™
NEW DIMENSIONS IN SPACE UTILIZATION.**

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