



Policy Change Announcement

To our Valued Distributors and Customers,

Over the last 18 months, Equipto has experienced very rapid bookings growth in all of our sales divisions. During this time period we have made a significant investment in new machinery and plant improvements in our continuous effort to better our efficiencies and meet customer demand. With continued project based growth comes challenges of site readiness at the time our product is due to ship. Although we understand that site readiness delays are part of the construction business, it can cause quite a challenge from the manufacturing end of rescheduling work, machinery set up, storing made product, etc. Obviously this increases manufacturing cost while we make every effort to accommodate our customer requests to change ship dates with very little notice. Therefore, effective July 1st 2015 we have changed our ship date change policy. Please read the following policy change carefully.

Upon ordering from us, you will receive an Order Acknowledgement on the next business day. That acknowledgement will provide you with a calendar week that your product will ship from our facility in Tatamy, Pennsylvania. If we do not hear back from you, we will assume that this date is acceptable to you and we will then do everything within our power to ship your product during that scheduled week.

Once the manufacturing and quality assurance process for your product begins, there is very little that we can do to alter your acknowledged shipping date. If your product is within two weeks of its scheduled ship date, we are unable to alter this schedule without significant impact to our other customer schedules. If your circumstances at this point cause you to reschedule your original ship date, we will now require an immediate 50% down payment on the material portion of your order. If there is yet another change in your ability to accept shipment on the revised ship date, we must then ask for the remainder of your material order to be prepaid. These prepayments must be received prior to shipment of your order or your order will be held here in our facility until that payment is received.

We believe that this policy will allow our manufacturing and quality assurance process to provide you with the highest level of quality products that you have come to enjoy from Consolidated Storage Companies/Equipto. Thank you for your continued support and we will continue to serve you in the best possible way.

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